

Title: Associate, Research
Location: San Francisco
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Firm Overview

Established in 1994, Hall Capital Partners LLC is an independent, SEC-registered investment advisor that builds and manages customized, global, multi-asset class portfolios for families, endowments, and foundations. Hall Capital Partners oversees approximately \$22 billion in assets for its clients. The firm employs approximately 120 people in San Francisco and New York. Our culture is centered on integrity, client focus, performance, and understanding our fiduciary responsibilities.

The firm's 20-person Research Group is responsible for identifying and evaluating new investment opportunities, monitoring existing investments, and providing broad economic and capital markets insight. Manager selection is a key function of the group as investments are primarily in externally managed funds. Research is organized into five teams: Equity Strategies, Absolute Return/Credit, Private Equity, Real Assets, and Capital Markets. Cross-group collaboration is core to our research approach, especially as our broad investment mandate emphasizes the evaluation of investments on both an absolute and relative basis and opportunities may span various investment strategies, structures, and geographies.

Job Description

The Research Group is seeking to hire one Associate to join immediately to work in the firm's San Francisco office. The position offers an opportunity to develop investment experience, build deep knowledge, and apply best investment practices in an intellectual and collegial environment. Specific responsibilities include:

- Research and analysis of current and potential investments and market opportunities
- Building relationships with existing and potential investment managers
- Conducting rigorous due diligence and ongoing monitoring of investment opportunities
- Writing and presenting investment memos
- Attending conferences and annual meetings
- Engaging in and leading robust investment dialogue with members of the research and client teams
- Supporting client advisory professionals with investment decisions and asset allocation

Job Qualifications

We believe the ideal candidate is:

- Someone with 4-6 years of experience in investment management, investment banking, sales/trading, private client services, and/or other relevant operating or consulting experience
- Intellectually curious with a passion for investing
- A strong communicator with superior writing and presentation skills
- A team player who enjoys collaborating with others in the decision-making process
- An independent thinker with strong analytical capabilities who seeks to persuade others using thoughtful analysis and qualitative evaluation
- Capable of working on multiple projects simultaneously
- Someone who has earned an MBA or the CFA designation

To apply, please send a cover letter and resume to researchassociate2012@hallcapital.com.